



INSURANCE AGENTS & BROKERS

2009 Registration Form

THIS FORM MAY BE DUPLICATED.

REGISTRATION INFORMATION

Program	Date(s)	Location (City, State)	
First Name	M.I.	Last Name	
Designations Earned	Nickname		
Agency/Company Name	<input type="checkbox"/> Agency	<input type="checkbox"/> Insurance Company	<input type="checkbox"/> Other
Agency/Company Address	<input type="checkbox"/> Main Office	<input type="checkbox"/> Branch Office	<input type="checkbox"/> Home/Other
City	State	Zip + Four	
Telephone Number	Fax Number		
Email Address (REQUIRED)			
Birth Date	License # (PA, MD, DE only)		

METHOD OF PAYMENT

Total Registration Fee \$ _____

Indicate registration fee from applicable course description page. Fee must accompany registration form. All fees include PA and MD CE filing fees.

- Check enclosed payable to **IA&B**.
Returned checks may be assessed a \$20 fee.
- Charge my: Personal **OR** Corporate credit card (complete information below)
 - Visa MasterCard American Express

Credit Card # _____

Expiration Date _____

Name of Cardholder (PRINT) _____

Signature of Cardholder _____

Credit cards are processed upon arrival. Receipts mailed upon request.

IA&B Office Use

Date: _____ Amount: _____ Check #: _____ P or A

Entered: _____ Code: _____

Source code: PDCAT09

5 Easy Ways to Register

- Mail:** 5050 Ritter Road • P.O. Box 2023
Mechanicsburg, PA 17055
- Phone:** (800) 998-9644 or (717) 795-9100
- Fax:** (717) 795-8347
- eMail:** iab@iabgroup.com
- Web:** www.iabgroup.com

Licensing Study Courses & Products ONLY

Licensing Study

P&C and L&H Licensing Study Course

Member \$385* Non-Member \$505*

Date/Location of Course

Self-Study Packages

Property & Casualty Pennsylvania Package

Member:

- PA Resident \$179.14* (includes 6% sales tax)
- MD Resident \$169*
- DE Resident \$119*

Non-Member:

- PA Resident \$200.34* (includes 6% sales tax)
- All Other States \$189*

Maryland and Delaware Packages

Member:

- PA Resident \$126.14* (includes 6% sales tax)
- All Other States \$119*

Non-Member:

- PA Resident \$147.34* (includes 6% sales tax)
- All Other States \$139*

Life & Health

Member

- PA Resident \$126.14* (includes 6% sales tax)
- All Other States \$119*

Non-Member:

- All Other States \$139*

Pennsylvania Package

- PA Resident \$147.34* (includes 6% sales tax)

Maryland and Delaware Packages

- PA Resident \$147.34* (includes 6% sales tax)

*** All rates are for Licensing Study Courses & Products ONLY.**

Join IA&B! All employees of IA&B member agencies and company partners save up to 20% on every IA&B education program and have unlimited access to members-only tools and resources and information through a variety of services. For more information on IA&B membership, call **(800) 998-9644** or **(717) 795-9100, option 0.** (Program discount excludes CISR and CIC programs.)

Registration Policies

Registration Information

Complete the registration form and mail or fax to IA&B or register online at www.iabgroup.com. Full registration fee must accompany registration form. Program space is limited; therefore, it is recommended that you register early. All fees include instruction, materials, coffee breaks and Pennsylvania and Maryland continuing education filing fees. All courses, except CIC and JKR seminars, include lunch. The difference in member and non-member fees may be applied toward new membership if eligible. Registration fees are deductible as ordinary business expenses; however, may not be deducted as charitable contributions. Fees, dates and locations are subject to change.

Cancellation Policy

Cancellations for seminars and course products received 10 days prior to the start of the program are fully refundable. Substitutes are honored any time without penalty. No shows will result in forfeiture of entire registration fee. Course cancellation and transfers within 10 days of program start date are subject to penalty fees. Please contact the IA&B Member Service Center at (800) 998-9644 / (717) 795-9100, option 0 for details.

Continuing Education

Full attendance is required if requesting continuing education credit. Participants arriving late or leaving early may not be granted credit. Partial credit cannot be given. Credit approval is subject to re-evaluation by state insurance departments. Contact the IA&B Member Service Center at (800) 998-9644 / (717)795-9100, option 0 for specific course continuing education approvals. We reserve the right to dismiss disruptive participants.

Program Confirmation

You will receive program confirmation via e-mail upon full payment receipt along with complete program agenda and hotel information. For program locations, please visit www.iabgroup.com. Due to the high occurrence of SPAM received from free e-mail services (i.e. Hotmail, Yahoo!, etc.), e-mail from these accounts to IA&B will likely be blocked. For those with these types of accounts, please contact our Member Service Center directly by calling (800) 998-9644 / (717) 795-9100, option 0.

Americans with Disabilities Act

In accordance with Title III of the Americans with Disabilities Act, we invite registrants with a disability to advise us and request accommodation. Requests should be submitted to the Member Service Center as far in advance as possible.

IA&B Program Registration Fees

	Member	Non-Member
Licensing Study Course	\$385	\$505
Licensing Self-Self Packages	*See page 19 for pricing.	
New Employee Orientation	\$235	\$275
Delivering Quality Service	\$235	\$275
Personal Lines Coverage Basics	\$255	\$295
Commercial Lines Coverage Basics	\$255	\$295
Day 1 — Position for Success	\$195	\$235
Day 2 — Implement for Success	\$195	\$235
Day 3 — Sustain Success	\$195	\$235
CPIA Seminar Series (Same attendee for all seminars)	\$530	\$640
Best Practices of E&O Loss Control	\$185	\$225
10 Ways to Get Sued (Sources of E&O Claims)	\$185	\$225
Mistakes That Lead to E&O Claims	\$185	\$225
Contracts & Leases — Understanding & Satisfying the Insurance Requirements	\$185	\$225
Coordinating Coverage Under the Companys' & the Employees' Auto Policies	\$185	\$225
Insuring Contractors	\$185	\$225
Long-Term Care 1	\$35	\$50
Long-Term Care 2	\$35	\$50
Long-Term Care 3	\$35	\$50
Long-Term Care 4	\$35	\$50
Long-Term Care Course Series	\$125	\$185
On Demand — Understanding Flood Insurance — Coming in 2009!		
On Demand — Ethics in The Insurance Industry — Coming in 2009!		

Member / Non-member registration fees do not apply for the following programs:

CISR — Agency Operations	\$185
CISR — Insuring Commercial Casualty Exposures	\$185
CISR — Insuring Commercial Property	\$185
CISR — Insuring Personal Auto Exposures	\$185
CISR — Insuring Personal Residential Property	\$185
CISR — Marathon Week	\$900 (same attendee for all courses)
CISR — William T. Hold Seminars	\$185
CISR — Dynamics of Service	\$185
CIC — Agency Management	\$420
CIC — Commercial Casualty	\$420
CIC — Commercial Property	\$420
CIC — Life & Health	\$420
CIC — Personal Lines	\$420
CIC — James K. Ruble Graduate Seminars	\$420