



INSURANCE AGENTS & BROKERS

# 2010 Registration Form

THIS FORM MAY BE DUPLICATED.

## 5 Easy Ways to Register

- Mail:** 5050 Ritter Road • P.O. Box 2023  
Mechanicsburg, PA 17055
- Phone:** (800) 998-9644 or (717) 795-9100
- Fax:** (717) 795-8347
- eMail:** iab@iabgroup.com
- Web:** www.iabgroup.com

## REGISTRATION INFORMATION

Program	Date(s)	Location (City, State)
First Name	M.I.	Last Name
Designations Earned	Nickname	
Agency/Company Name	<input type="checkbox"/> Agency	<input type="checkbox"/> Insurance Company
	<input type="checkbox"/> Main Office	<input type="checkbox"/> Branch Office
	<input type="checkbox"/> Home/Other	
Agency/Company Address*	*Physical shipping address required for licensing courses.	
City	State	Zip + Four
Telephone Number	Fax Number	
Email Address (REQUIRED)		
Birth Date	License # (PA, MD, DE only)	

## METHOD OF PAYMENT

Total Registration Fee \$ \_\_\_\_\_

Indicate registration fee from applicable course description page.

**Fee must accompany registration form. All fees include PA and MD CE filing fees.**

- Check enclosed payable to **IA&B**.  
*Returned checks may be assessed a \$20 fee.*
- Charge my:  Personal **OR**  Corporate credit card (complete information below)
- Visa     MasterCard     American Express

Credit Card # \_\_\_\_\_

Expiration Date \_\_\_\_\_

Name of Cardholder (PRINT) \_\_\_\_\_

Signature of Cardholder \_\_\_\_\_

Credit cards are processed upon arrival. Receipts mailed upon request.

### IA&B Office Use

Date: \_\_\_\_\_ Amount: \_\_\_\_\_ Check #: \_\_\_\_\_ P or A

Entered: \_\_\_\_\_ Code: \_\_\_\_\_

Source code: PDCAT10

### Licensing Study Courses & Products ONLY

Licensing Study Only

**P&C and L&H Licensing Study Course**

Member \$385\*     Non-Member \$505\*

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*Date/Location of Course*

**Self-Study Packages**

**Property & Casualty Pennsylvania Package**

Member:

- PA Resident \$179.14\* (includes 6% sales tax)
- All other states \$169\*

Non-Member:

- PA Resident \$200.34\* (includes 6% sales tax)
- All Other States \$189\*

**Maryland and Delaware Packages**

Member:

- PA Resident \$126.14\* (includes 6% sales tax)
- All Other States \$119\*

Non-Member:

- PA Resident \$147.34\* (includes 6% sales tax)
- All Other States \$139\*

**Life & Health Pennsylvania Package**

Member:

- PA Resident \$126.14\* (includes 6% sales tax)
- All other states \$119\*

Non-Member:

- PA Resident \$147.34\* (includes 6% sales tax)
- All Other States \$139\*

**Maryland and Delaware Package**

Member:

- PA Resident \$126.14\* (includes 6% sales tax)
- All other states \$147.34\*

Non-Member:

- PA Resident \$126.14\* (includes 6% sales tax)
- All Other States \$139\*

**\* All rates are for Licensing Study Courses & Products ONLY.**

**Join IA&B!** All employees of IA&B member agencies and company partners save up to 20% on every IA&B education program and have unlimited access to members-only tools and resources and information through a variety of services. For more information on IA&B membership, call **(800) 998-9644** or **(717) 795-9100, option 0**. (Program discount excludes CISR and CIC programs.)

## REGISTRATION POLICIES

### Registration Information

Full registration fee must accompany registration form. All fees include instruction, materials, coffee breaks, lunch (except CIC and JKR seminars) and Pennsylvania and Maryland continuing education filing fees. The difference in member and non-member fees may be applied toward new membership if eligible. Registration fees are deductible as ordinary business expenses but, may not be deducted as charitable contributions. Fees, dates and locations are subject to change.

### Cancellation Policy

Cancellations received up to 10 days before the program are refundable. After that, cancellations are subject to penalty. Substitutions are honored any time. No shows result in registration fee forfeiture. Please contact the IA&B Member Service Center at (800) 998-9644 / (717) 795-9100, option 0 for details.

## IA&B Program Registration Fees

	Member	Non-Member
Licensing Study Course	\$385	\$505
Licensing Self-Study Packages	*See page 13 for pricing.	
New Employee Orientation	\$235	\$275
Delivering Quality Service	\$235	\$275
Personal Lines Coverage Basics	\$255	\$295
Commercial Lines Coverage Basics	\$255	\$295
Day 1 – Position for Success	\$195	\$235
Day 2 – Implement for Success	\$195	\$235
Day 3 – Sustain Success	\$195	\$235
CPIA Seminar Series (Same attendee for all seminars)	\$530	\$640
Best Practices of E&O Loss Control	\$185	\$225
E&O Coverage Standards	\$185	\$225
Mistakes That Lead to E&O Claims	\$185	\$225
On Demand – Long-Term Care 1	\$35	\$50
On Demand – Long-Term Care 2	\$35	\$50
On Demand – Long-Term Care 3	\$35	\$50
On Demand – Long-Term Care 4	\$35	\$50
On Demand – Long-Term Care Course Series	\$125	\$185
On Demand – Understanding Flood Insurance – <b>Coming in 2010!</b>		
On Demand – Ethics in the Insurance Industry – <b>Coming in 2010!</b>		

### Member / Non-member registration fees do not apply for the following programs:

CISR – Agency Operations	\$185
CISR – Insuring Commercial Casualty Exposures	\$185
CISR – Insuring Commercial Property	\$185
CISR – Insuring Personal Auto Exposures	\$185
CISR – Insuring Personal Residential Property	\$185
CISR – Marathon Week	\$900 (same attendee for all courses)
CISR – William T. Hold Seminar – Entities and Interests	\$185
CISR – Dynamics of Service	\$185
CIC – Agency Management	\$420
CIC – Commercial Casualty	\$420
CIC – Commercial Property	\$420
CIC – Life & Health	\$420
CIC – Personal Lines	\$420
CIC – James K. Ruble Graduate Seminars	\$420

### Continuing Education

Full attendance is required for continuing education credit; partial credit will not be granted. Credit approval is subject to re-evaluation by the state insurance department. Contact the IA&B Member Service Center specific course continuing education approvals.

### Program Confirmation

Confirmation is e-mailed upon registration and includes course agenda along with hotel information.

### Americans with Disabilities Act

In accordance with Title III of the Americans with Disabilities Act (ADA), program registrants with disabilities may request special accommodations. Please submit requests to IA&B in advance.