



# 2011 Registration Form

THIS FORM MAY BE DUPLICATED.

INSURANCE AGENTS & BROKERS

## REGISTRATION INFORMATION

Program \_\_\_\_\_ Date(s) \_\_\_\_\_ Location (City, State) \_\_\_\_\_

First Name \_\_\_\_\_ M.I. \_\_\_\_\_ Last Name \_\_\_\_\_

Designations Earned \_\_\_\_\_ Nickname \_\_\_\_\_

Agency/Company Name  Agency  Insurance Company  Other

Agency/Company Address\*  Main Office  Branch Office  Home/Other

\*Physical shipping address required for licensing courses.

City \_\_\_\_\_ State \_\_\_\_\_ Zip + Four \_\_\_\_\_

Telephone Number \_\_\_\_\_ Fax Number \_\_\_\_\_

Email Address (REQUIRED) \_\_\_\_\_

Birth Date \_\_\_\_\_

Requesting CE credits?  Yes  No State of Licensure \_\_\_\_\_

State License # \_\_\_\_\_ National Producer # \_\_\_\_\_

## METHOD OF PAYMENT

Total Registration Fee \$ \_\_\_\_\_

Indicate registration fee from applicable course description page.

Fee must accompany registration form. All fees include DE, MD & PA CE filing fees.

Check enclosed payable to IA&B.  
Returned checks may be assessed a \$20 fee.

Charge my:  Personal **OR**  Corporate credit card (complete information below)  
 Visa  MasterCard  American Express

Credit Card # \_\_\_\_\_

Expiration Date \_\_\_\_\_

Name of Cardholder (PRINT) \_\_\_\_\_

Signature of Cardholder \_\_\_\_\_

Credit cards are processed upon arrival. Receipts mailed upon request.

### IA&B Office Use

Date: \_\_\_\_\_ Amount: \_\_\_\_\_ Check #: \_\_\_\_\_ P or A

Entered: \_\_\_\_\_ Code: \_\_\_\_\_

Source code: PDCAT11

## 5 Easy Ways to Register

**Mail:** 5050 Ritter Road  
Mechanicsburg, PA 17055

**Phone:** (800) 998-9644 or (717) 795-9100

**Fax:** (717) 795-8347

**eMail:** iab@iabgroup.com

**Web:** iabgroup.com

**Licensing Study Courses & Products ONLY**

**Licensing Study Only**

**P&C and L&H Licensing Study Course**

Member \$395\*  Non-Member \$515\*

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*Date/Location of Course*

**Self-Study Packages**

**Property & Casualty Pennsylvania Package**

Member:

- PA Resident \$179.14\* (includes 6% sales tax)
- All other states \$169\*

Non-Member:

- PA Resident \$200.34\* (includes 6% sales tax)
- All Other States \$189\*

**Maryland and Delaware Packages**

Member:

- PA Resident \$179.14\* (includes 6% sales tax)
- All Other States \$169\*

Non-Member:

- PA Resident \$200.34\* (includes 6% sales tax)
- All Other States \$189\*

**Life & Health Pennsylvania Package**

Member:

- PA Resident \$179.14\* (includes 6% sales tax)
- All other states \$169\*

Non-Member:

- PA Resident \$200.34\* (includes 6% sales tax)
- All Other States \$189\*

**Maryland and Delaware Package**

Member:

- PA Resident \$179.14\* (includes 6% sales tax)
- All other states \$169.00\*

Non-Member:

- PA Resident \$200.34\* (includes 6% sales tax)
- All Other States \$189\*

**\* All rates are for Licensing Study Courses & Products ONLY.**

**Join IA&B!** All employees of IA&B member agencies and company partners save up to 20% on every IA&B education program and have unlimited access to members-only tools and resources and information through a variety of services. For more information on IA&B membership, call **(800) 998-9644** or **(717) 795-9100, option 0.** (Program discount excludes CISR and CIC programs.)

## REGISTRATION POLICIES

### Registration Information

Full registration fee must accompany registration form. All fees include instruction, materials, coffee breaks, lunch (except CIC and JKR seminars) and Pennsylvania and Maryland continuing education filing fees. The difference in member and non-member fees may be applied toward new membership if eligible. Registration fees are deductible as ordinary business expenses but, may not be deducted as charitable contributions. Fees, dates and locations are subject to change.

### Registration Change Policy

Registration changes received more than 10 days before the course are fully refundable or transferrable. After that, registration changes are subject to a 25% penalty. Substitutions are honored any time. No shows result in registration fee forfeiture. Please contact the IA&B Member Service Center regarding penalties for licensing changes.

### Continuing Education

Full attendance is required for continuing education credit; partial credit will not be granted. Credit approval is subject to re-evaluation by the state insurance department. Contact the IA&B Member Service Center specific course continuing education approvals.

### Program Confirmation

Confirmation is e-mailed upon registration and includes course agenda along with hotel information.

### Americans with Disabilities Act

In accordance with Title III of the Americans with Disabilities Act (ADA), program registrants with disabilities may request special accommodations. Please submit requests to IA&B in advance.

## IA&B Program Registration Fees

	Member	Non-Member
Licensing Study Course	\$395	\$515
Licensing Self-Study Packages	*See page 13 for pricing.	
New Employee Orientation	\$235	\$275
Delivering Quality Service	\$235	\$275
Personal Lines Coverage Basics	\$255	\$295
Commercial Lines Coverage Basics	\$255	\$295
CPIA Day 1 – Position for Success	\$199	\$239
CPIA Day 2 – Implement for Success	\$199	\$239
CPIA Day 3 – Sustain Success	\$199	\$239
CPIA Seminar Series (Same attendee for all seminars)	\$580	\$700
Best Practices of E&O Loss Control	\$189	\$229
10 Ways to Get Sued	\$189	\$229

### Member / Non-member registration fees do not apply for the following programs:

CISR – Agency Operations	\$189
CISR – Insuring Commercial Casualty Exposures	\$189
CISR – Insuring Commercial Property	\$189
CISR – Insuring Personal Auto Exposures	\$189
CISR – Insuring Personal Residential Property	\$189
CISR – Marathon Week	\$920 (same attendee for all courses)
CISR – William T. Hold Seminar – Coordinating Personal and Commercial Insurance	\$189
CISR – Dynamics of Service	\$189
CIC – Agency Management	\$425
CIC – Commercial Casualty	\$425
CIC – Commercial Property	\$425
CIC – Life & Health	\$425
CIC – Personal Lines	\$425
CIC – James K. Ruble Graduate Seminars	\$420